

# Diego Alvarez

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Motivated undergraduate student seeking internship or part-time opportunities in finance or sales. Brings strong analytical skills, a competitive mindset, and excellent interpersonal communication to contribute value while gaining practical industry experience.

## EDUCATION

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**Bachelor of Science in Business Administration** | *Saint Michael's College* | Colchester, VT | Expected Graduation: May 2028  
**Minors in Finance and Economics**

## PROFESSIONAL EXPERIENCE

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**Research Participant** | *CFA Institute Research Challenge* | Colchester, VT | October 2027 – Present

- Conduct in-depth equity research and company valuation as part of a global investment analysis competition.
- Develop skills in financial modeling, report writing, and presenting investment recommendations to industry professionals.
- Utilize advanced analytical, teamwork, and time-management skills to meet strict deadlines and produce high-quality, data-driven research.

**Analyst** | *Saint Michael's College Student Investment Club* | Colchester, VT | August 2026 – Present

- Collaborate in sector-specific teams to research companies, conduct financial analysis, and deliver stock pitch presentations to club members where we then vote whether to invest in the company.
- Develop strong analytical and valuation skills through evaluating financial statements, industry trends, and investment risks.

**Marketing & Research Intern** | *Professional Men's Health* | Hanover, MA | May 2026 – August 2026

- Conduct in-depth research on company supplements to support product development and improve customer education.
- Create and maintain a company blog, publishing clear and engaging content that strengthens brand communication and enhances online visibility.
- Collaborate with leadership to provide data-driven insights, improving marketing strategy and customer outreach.
- Develop transferable skills in analysis, communication, and digital content management, directly supporting goals in finance, sales, and business-focused internships.

## LEADERSHIP EXPERIENCE

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**Lacrosse Team Athlete** | *Saint Michael's College Men's Lacrosse Team* | Colchester, VT | August 2026 – Present

- Commit 25–30 hours weekly to practice, strength training, film study, and competition while balancing full-time academics.
- Building strong teamwork, leadership, and time-management skills through collaboration with coaches and teammates in a competitive NCAA Division II environment.
- Compete in regional and conference-level events, representing SMC with discipline and sportsmanship.
- Engage in community service and team-building activities promoting the college's values of integrity and excellence.

## WORK EXPERIENCE

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**Customer Service Associate** | *Boston Pickleball Club* | Boston, MA | June 2025 – August 2025

- Supported daily club operations by checking in members, managing reservations, and maintaining an organized and welcoming environment.
- Assisted members with inquiries, equipment needs, and scheduling issues, ensuring prompt and positive support.
- Strengthened communication, problem-solving, and relationship-building skills through regular interactions with members and resolution of day-to-day concerns, ensuring a positive member experience.

**Server / Customer Service Associate** | *Area Four* | Cambridge, MA | June 2022 – August 2025

- Provided prompt and friendly customer service skills in a fast-paced hospitality environment, ensuring high-quality service and guest satisfaction.
- Coordinated with kitchen staff and maintained clean and organized dining area to support smooth restaurant operation.
- Developed strong communication, multitasking, and problem-solving skills while managing diverse customer needs